

#### Forecasting Tomorrow, Empowering Today

We enable businesses across verticals to make proactive, informed decisions for a sustainable future, through science-informed, Al-accelerated seasonal and year-ahead forecasts for key environmental variables.

### The Founding Team



#### Dr. Hansi Singh, CEO

Professor of physical climate science, University of Victoria.

US Department of Energy Office of Science fellow and awardee.

Specialist in Earth system modelling and high performance computing.

Working group co-chair, Community Earth System Model, funded by the NSF.



#### Dr. Kalai Ramea, CTO

Former technical director at Xerox PARC, AI for sciences.

Specialist in AI/ML, geospatial analytics, and remote sensing.

Seven patents in AI/ML algorithms and workflows spanning multiple verticals.

Experienced in the development & deployment of award-winning early-stage AI products.



#### Losses to lives and livelihoods are mounting.

Climate hazards are on the rise, and businesses will need to adapt to survive.

But resources for adaptation are limited. And it's not clear how to deploy these resources strategically, especially when companies only have access to 30-year climate change projections.

## Climate Change is Here



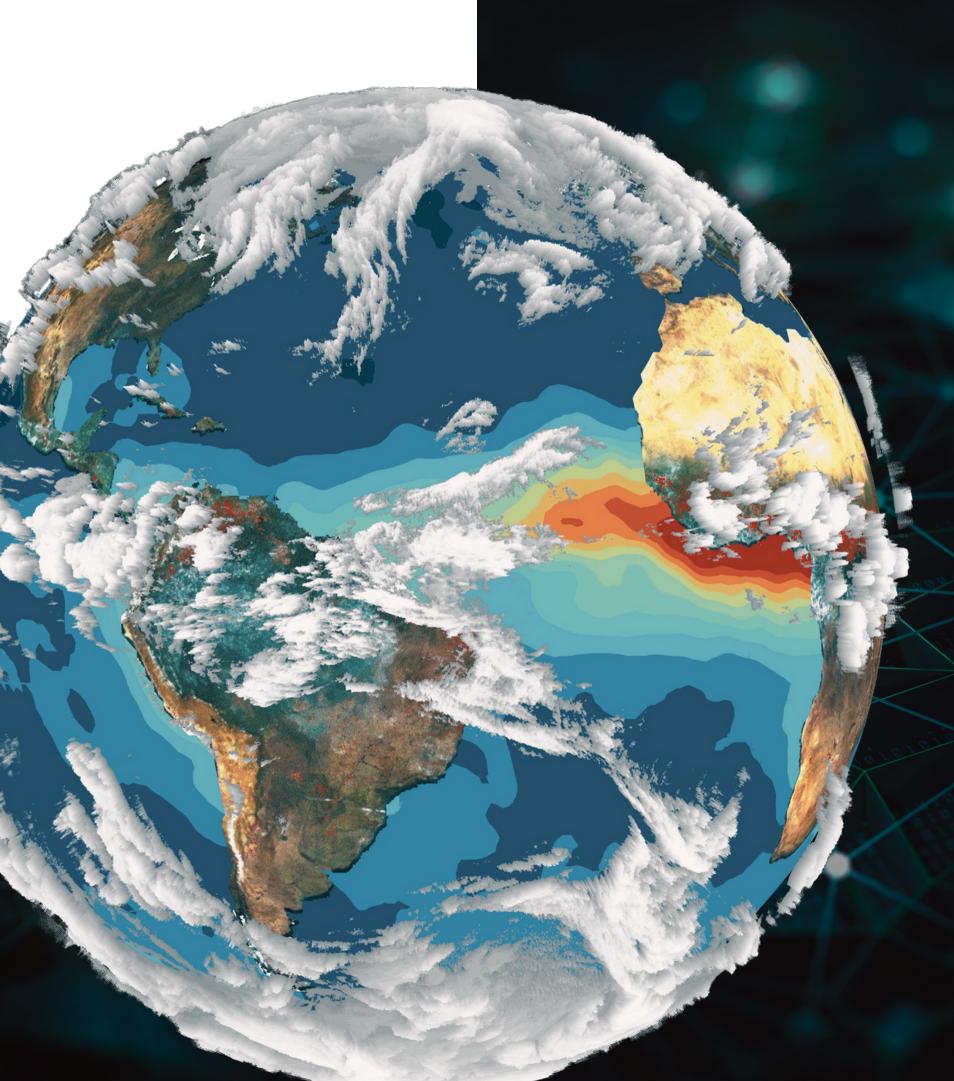
## We Enable Climate Adaptation through Forecast Intelligence

Providing Insight into Climate Conditions Early, a Season, a Year, up to 5 Years Ahead

Our forecasts provide insights on critical environmental conditions, including extreme weather risks, with year-to-year granularity, at 25-km resolution over the globe.

Empowering Businesses to Take Adaptive Action, Season by Season, Year by Year

Our forecasts allow businesses to make data-driven decisions for any climate future, including what resources to allocate, how to plan operations, and when to transfer risk.



# State of the Art Forecasts Powered by Science and Al

We turn chaotic weather patterns into actionable insights.

#### **Proprietary Data**

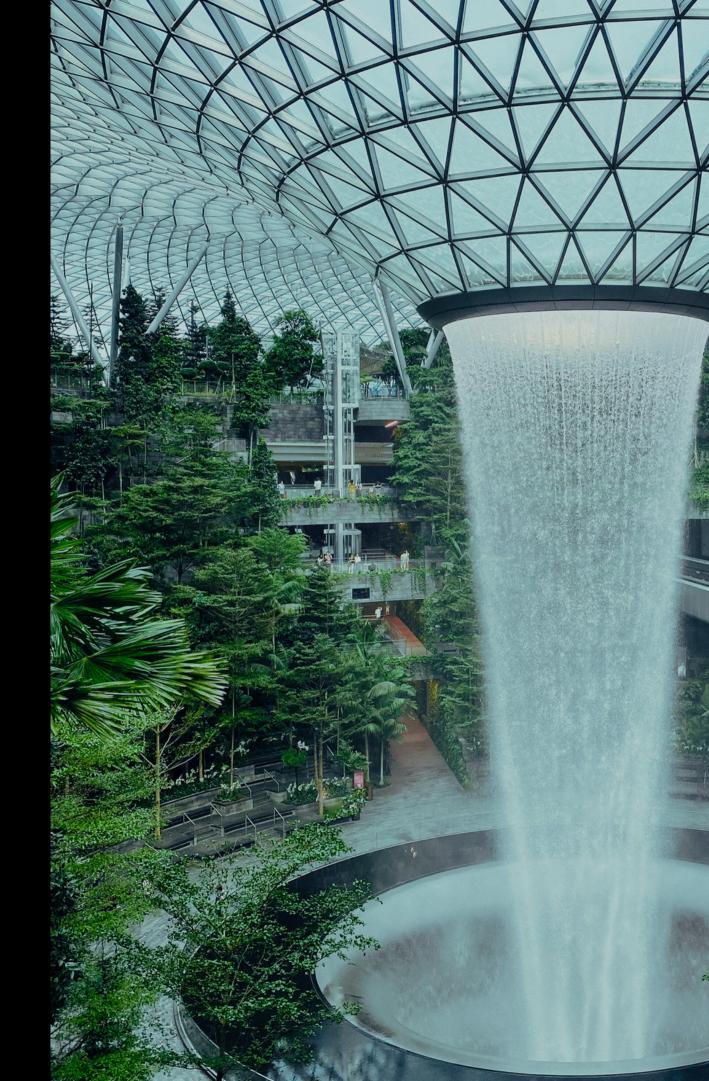
Our forecasts come from the latest high-resolution physics-based models of the Earth's climate system.

#### **Proprietary Algorithms**

Our AI-enhanced patent-pending workflow incorporates both physics-based models and remote sensing observations, accelerating forecast production and boosting predictive skill.

# Helping Businesses and Communities Thrive in any Climate Future

If you knew what the future held, what would you do for your business today?



Case Study 1

Oysters aren't as resilient as their human caretakers.

Oyster farmers lose millions in harvest revenue when ocean waters are too warm or too fresh. Skilled forecasts of ocean temperatures and sea water salinity, 3 to 6 months ahead of time, allow farmers to adjust growing conditions so both oysters and oyster farms can thrive.





#### Case Study 3

## The future health of our cities hangs in the balance.

Summer heatwaves are increasingly common across our cities worldwide. Daily high temperatures in Pheonix, Arizona exceeded 110F for over six weeks last summer. And with increasing heat comes the rising risk of deadly power outages due to high energy demand that exceeds grid energy supply. Skilled forecasts of energy production and demand, a season or a year ahead, can help utilities load balance the grid, prevent blackouts, and keep a city's residents cool.

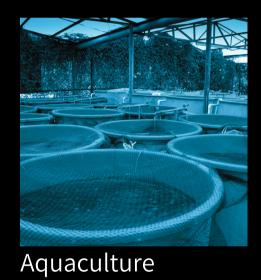


### A Cross-Vertical Solution for Climate Adaptation

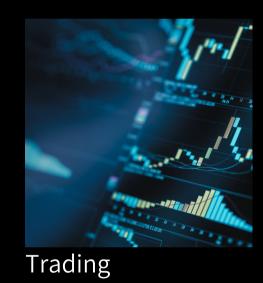
## Our forecasts are a foundational intelligence layer for environmental resilience across sectors and industries.



























Agriculture

Construction

Real Estate

Disaster Preparation

Big Box Retail

### We are Building Traction Across Verticals



#### **Real Estate**



Year-ahead forecasts allow real estate portfolio holders to plan for utility expenditures, insurance coverage, and climate retrofitting.



#### Energy





Year-ahead forecasts of energy production and demand allow utilities to balance load and ensure the continuing reliability of the grid.



#### **Trading**





Season-ahead and year-ahead forecasts give options traders a boost in assessing upcoming trends in derivatives and futures markets.







Seasonal forecasts allow caretakers to create optimal growing conditions for fish and shellfish, ensuring continued healthy harvests.



#### Insurance



Longer range forecasts, up to five years into the future, help companies design new products, underwrite policies effectively, and manage risk.



#### **Disaster Preparation**



Season-ahead and year-ahead forecasts give governmental and non-governmental organizations the intelligence to gather and distribute resources for upcoming hazards.



## Supporting Climate Adaptation is a Venture-Scale Market Opportunity

**The Climate Adaptation Market** 

\$1T now (\$2T by 2030)

#### **TAM**

Global Risk Analytics Market

\$50B now

(\$100B by 2030)

#### SAM

Climate Risk
Analytics
Market
(open economies only)

\$25B now

(\$50B by 2030)

#### SOM

1% Early Market
Penetration of
SAM

\$250M ARR

## Strategic Roadmap

**Sept 2022** 



**Ideation** May 2022

>10 LOIs

3 Pilots

By Jan 2024

**Incorporation** 



**W-Venture** Incubation Oct 2022

**Ocean Startup Challenge Grant** Nov 2022



**Begin Customer Discovery Dec 2022** 

1st Hindcast MVP Launch **Dec 2023** 



Los Angeles **Cleantech Incubation** Nov 2023 - Oct 2025



**Techstars Seattle** 

**First Design Partnership** Jun 2023

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**Pre-Seed Fundraise** Feb 2024



**1st Forecast MVP** Launch Mar 2024





**2nd Forecast MVP** Launch **Jun 2025** 

**Techstars Demo Day** Jan 2024

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### Our Ask

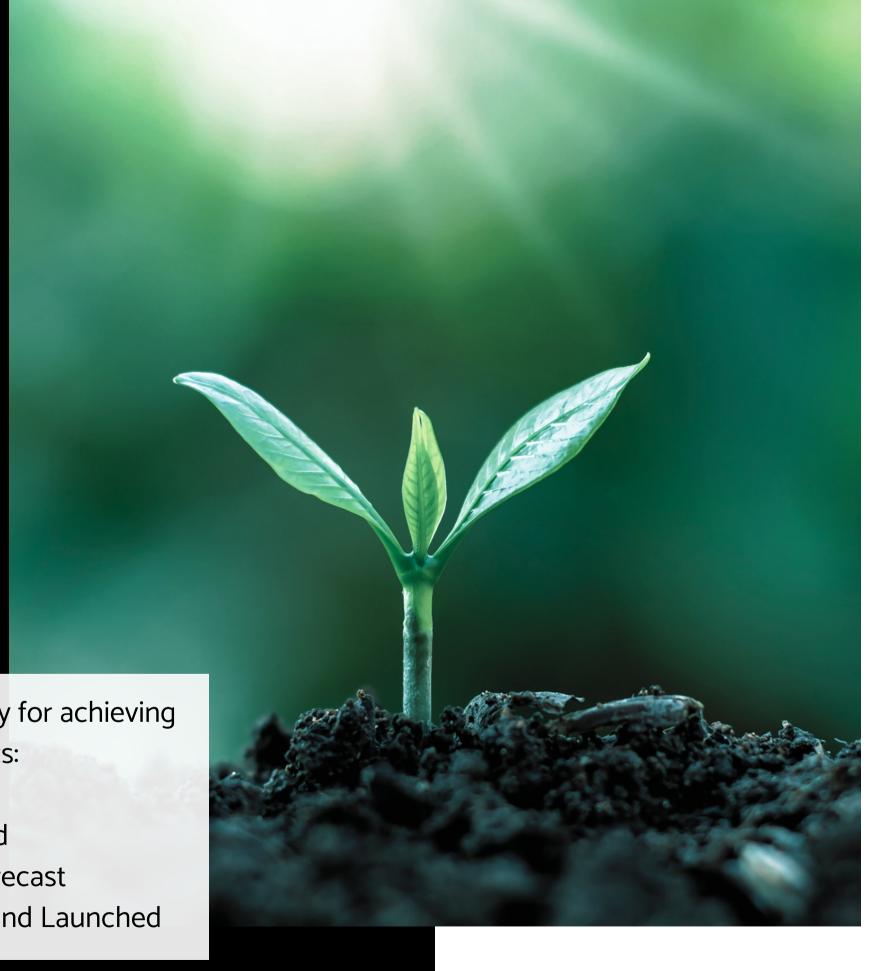
Join us, and help build the critical intelligence needed for climate change adaptation around the world.

Pre-Seed Funding Round

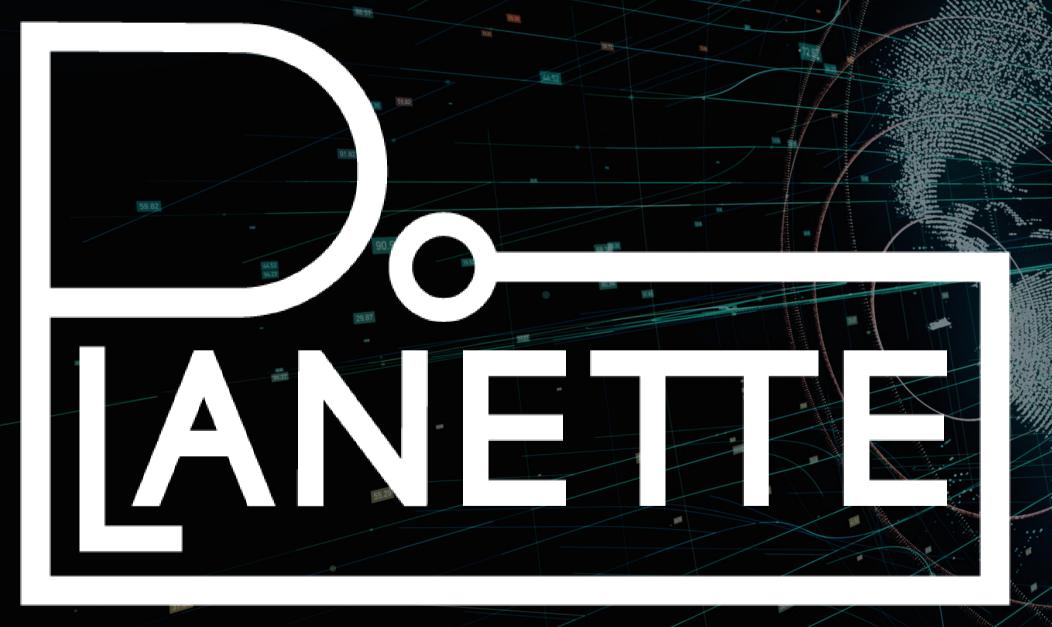
\$1.25M

18 months of runway for achieving the following metrics:

- >\$1M ARR
- 2 Patents Issued
- 2 Rounds of Forecast
   Products Built and Launched



Get in Touch, Learn More <u>info@planette.ai</u> <u>https://www.planette.ai</u>





## Our Business Model



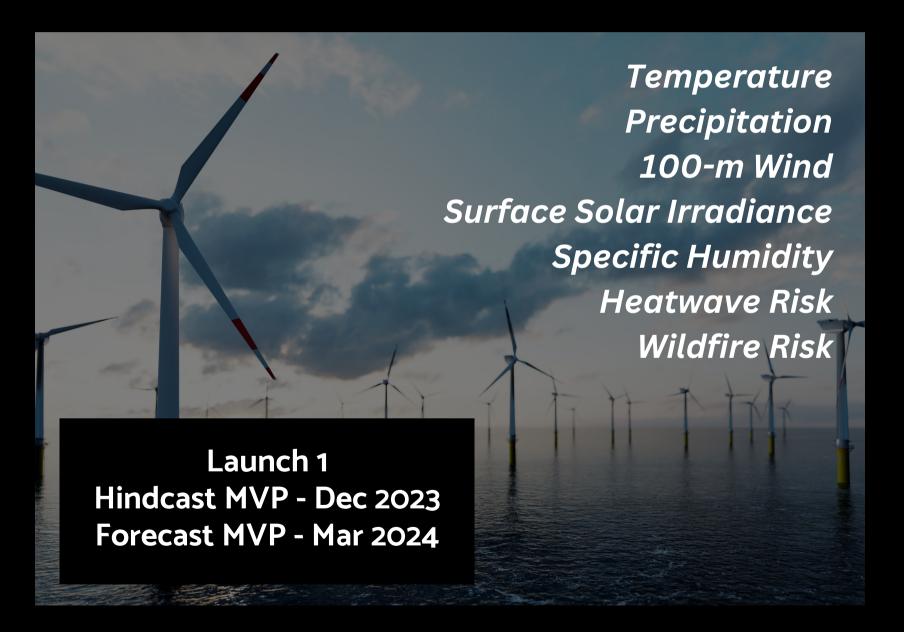
O1 A B2B data API solution

Pay-per-location-per year recurring subscription structure

Activation offer: up to 100 locations for \$10K for the first year

Enterprise dataset licensing: starting at \$100K per year

### Our Forecast Products



Flood Risk Windstorm Risk **Hurricane Risk Extreme Precipitation Risk** Severe Convective Storm Risk Severe Hail Risk Tornado Risk Launch 2 Hindcast MVP - Dec 2024 Forecast MVP - Jun 2025

## Initial Customer Profile

#### ICP characteristics across verticals:

- 1. Vulnerable to the environent
- 2. Data-savvy and constantly seeks new forms of data
- 3. Prefers data-driven decision-making
- 4. Looks for new, innovative solutions
- 5. Prefers to plan and prepare (not respond and react)
- 6. Forecasts can inform valuable decisions and actions

